## The Man From The Story of

Traces of the farm boy and Three Pines still lingered in the manner and upon the person of Ward, but Wanless was studiously of the city—an immaculately dressed young man with a fresh complexion and clear eyes of stony gray—

plexion and clear eyes of stony gray—

lexion and bis dream of a million was plexion and clear eyes of stony gray-eyes that could be quite fascinating when the mind so willed, but in the presence of Ward, the mind of Wan-

gone alone to church. On this morning Wanless glanced peculiarly at the other and replied that he would go along. Ward was overjoyed.

At this period the piodder was earning \$12 a week and saving \$2. Broad. Wells & Co., had boosted him from the elevator and placed him in one of the departments. Wanless was averaging \$60 a week, and saving \$55. A word to explain this success: The book agent had fared indifferently, until his mind seized the plan to "work" public school teachers—young, hopeful, unmarried women on salary. Wanless was young, handsome and compelling. With consummate delicacy he appealed to the vanity of these ladies, and pointed out the great values in an educational way. He was richly dressed; he was impartially charmed by each and every personality among the army of teachers; he called; he called again—and got orders and payments.

At the church on this particular morning, money was being raised to

American by the control of the contr

or his future hopes—but not the woman he loved—to Wanless, who might have

warped, and his dream of a million was realized. Then started in the reaction. The Wanless subdivision slumped back less was elsewhere.

"I wish I were back in Three Pines this morning," Ward said longingly.

"That complacent, bigoted, eternaliy foolish burg?" Wanless sneered.

"Nitroglycerine couldn't blow me back there."

"Tm going to church; won't you come along?" Ward pleaded.

Every Sunday for a year this question had been asked and Ward had gone alone to church. On this morning Wanless glanced peculiarly at the other and replied that he would go along. Ward was overjoyed.

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Wells & Co., had boosted him in one of the elevator and placed him in one of the departments. Wanless was averaging \$60 a week, and saving \$55. A word to Then Wells, or words to that effect.

that Neiromath planned—his 330 pounds huddled forward upon the rose-wood desk; his massive, hairy head within six inches of the paper; his subconscious mind solving intricate and unavailing problems of calculus; his active mental energy just now grappling with the measurements of Wanless. His was one of those remarkable brains which do two things at once, each result being better for the occupation of the other. At length Nieromath pocketed his pen and raised his head. That was a face you would remember—a brown, expansive and multi-wrinkled forehead; black sparks for eyes, enveloped in the expanded glands which come from over-rich food and drink and lead to gout and apoplexy. The rest was heavy black beard, tinged with gray.

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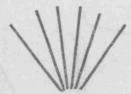
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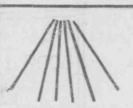
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